

## Farm Analyst Program Overview

The Farm Analyst Program is a service provided by K-State Research and Extension to assist producers confronting financial and business challenges.

Farm Analysts are fellow farmers and ranchers, extension agents and KFMA economists who have received extensive training through K-State Research and Extension.

Farm Analysts use a financial planning and analysis software program designed to help producers understand their financial situation and make informed decisions. FINPACK provides tools to effectively use farm records to make business analysis, long-range goals and cash-flow planning as complete, easy and meaningful as possible.

Since the start of the program in the 1980's, Farm Analysts have helped more than one thousand farmers and ranchers throughout Kansas.

Farm Analysts have access to a vast system of experts with answers to complex questions. Visit [www.AgManager.info](http://www.AgManager.info), contact your local county agent or ag lender, or call Kansas Agricultural Mediation Services (1-800-321-FARM) to find out more about the Farm Analyst program.

The "Managing Your Farm Future" program strives to provide Farm Analyst services at a lower cost to the farm family. Follow-up consultations are available if workshop time is insufficient for the family's needs.

All information provided is strictly confidential.



Sponsored by:



**K-STATE**  
Research and Extension

**KANSAS STATE**  
UNIVERSITY | Agricultural Economics

### With Farm Analysts Assisting From:

K-State Farm Analyst Program  
Kansas Farm Management Association  
Riley County Extension  
Wabaunsee County Extension  
Marshall County Extension  
River Valley Extension District  
Geary County Extension  
Central Kansas Extension District  
Post Rock Extension District  
Phillips-Rooks Extension District  
Midway Extension District  
Harper County Extension  
Dickinson County Extension  
Meadowlark Extension District  
Coffey County Extension  
Butler County Extension  
Graham County Extension  
Walnut Creek Extension District  
Pratt County Extension  
Lyon County Extension  
Twin Creeks District  
Marion County Extension  
Hamilton County Extension  
Kiowa County Extension  
Meade County Extension  
Marais des Cygnes Extension District  
Douglas County Extension  
Brown County Extension

Kansas State University is committed to making its services, activities and programs accessible to all participants. If you have special requirements due to a physical, vision, or hearing disability, contact Rich Llewellyn, (785) 532-1504.

It is the policy of Kansas State University Agricultural Experiment Station and Cooperative Extension Service that all persons shall have equal opportunity and access to its educational programs, services, activities, and materials without regard to race, color, religion, national origin, sex, age or disability. Kansas State University is an equal opportunity organization. Issued in furtherance of Cooperative Extension Work, Acts of May

K-State Research and Extension &  
K-State Agricultural Economics Department  
presents...

## Managing Your Farm Future

**A workshop for intensive farm financial  
planning & increased farm sustainability  
in uncertain times**



**Kick-off Meeting Dec. 13th, 2016**

**6:00 pm—8:30 pm**

**Pottorf Hall**

**Manhattan, KS**

**Workshops to follow Jan. 10th or 11th, 2017**

**K-STATE**  
Research and Extension

  
**KANSAS FARM BUREAU**  
The Voice of Agriculture

**KANSAS STATE**  
UNIVERSITY

Department of Agricultural Economics

## Program Description:

The K-State Agricultural Economics Department, along with K-State Research and Extension, recognizes the financial stress that farmers and ranchers are experiencing due to low commodity prices and high input costs. We are currently seeing one of the lowest levels of farm profitability in history, with many parallels to the 1980's.

To be proactive in assisting farmers and ranchers through these difficult times, the "Managing Your Farm Future" program is being offered in Manhattan, KS. The goal of this program is to pair a farm family with a Farm Analyst, turning their farm records into financial statements to assess their current financial position. From there, strengths and weaknesses can be identified and alternative scenarios will be built to increase financial security and profitability.

Workshops will expose producers to the Farm Analyst program and provide services at a reduced cost. Participation is encouraged for those farmers and ranchers who are experiencing financial stress, or simply recognize the value of a farm financial consultation.

For more information, contact Robin Reid, K-State Agricultural Economics at 785-532-0964 or Greg McClure, Riley County Extension Agent at 785-537-6350.

## Program Information:

### Managing Your Farm Future Kick-off Meeting

**Tuesday Dec. 13th, 2016**

Pottorf Hall  
Riley County Fairgrounds  
Manhattan, KS 66503

#### Schedule:

6-6:30 pm – Registration & Dinner

6:45 pm - "The Farm Financial Situation" by Dr. Mykel Taylor, Assistant Professor, K-State Agricultural Economics

7:30 pm - "Overview of Financial Planning Workshops and FINPACK demonstration" by Duane Hund, Director of K-State Farm Analyst Program

8:30 pm - Wrap-up and Registration for Farm Financial Workshops available

*No cost to attend but **RSVP is required by Wednesday, Dec. 7th.** Register online at [www.riley.ksu.edu](http://www.riley.ksu.edu) or call the Riley County Extension Office at 785-537-6350.*



## One-on-One Farm Financial Consultation Workshops with a Farm Analyst

**Offered Jan. 10th or 11th, 2017**

**Appointments 8:00 am—Noon  
or 1:00-5:00 pm**

Pottorf Hall  
Riley County Fairgrounds  
Manhattan, KS 66503

A Farm Analyst will work directly with your family using FINPACK software to assess your current financial position and possible changes your farm could make to increase farm profitability and cash flow. Your family will come away with a balance sheet, enterprise budgets, base business plan, and alternative business plan scenarios.

- Sign-up for appointment time at registration (at Kick-off meeting or call 785-537-6350)
- deadline to register is Dec. 19th, do not need to attend Kick-off meeting to participate
- Participation by all family members involved in the farm is encouraged
- \$150 fee due at registration
- Input forms to collect farm financial information must be submitted to the Riley County Extension Office by Jan. 3rd, 2017

*All information provided by participants is strictly confidential. An envelope will be provided for sealed records to be turned in that will only be viewed by the Farm Analyst assigned to your family.*